

# Reliable Performance In An Unpredictable World

Over 2500 clients trust our strength of experience, exhaustive underwriting, adherence to strong fundamentals and a management expertise that delivers only quality property investments that reliably perform throughout the hold period.

Fractional Interests  
Starting at \$100K

- Proven Performance
- Trusted Experience
- Strong Yields

**NAS** Investment  
Solutions  
NASInvestmentsolutions.com



“We are the proven go-to sponsor for solid, well-vetted real estate assets with stable returns and monthly distributions.”

“We invest right alongside our clients in the property investments we sponsor. We have a deep understanding of real estate markets and offer an expertise in acquiring high quality, recession-resistant assets. It’s a level of expertise that comes only from extensive management and acquisition experience. We personally engage in an exhaustive and comprehensive due diligence and underwriting process.”

“Our clients have come to know our integrity, transparency and commitment to excellent service. You have worked hard for the investment capital you are managing and we want to be part of the team that keeps it working and delivering returns for you.”

Karen E. Kennedy, CRX  
President & Founder  
NAS Investment Solutions



Industrial Office  
South Bend, IN  
Acquired Dec. 2021

# NATIONAL INVESTMENT SPONSOR WITH NATIONWIDE CREDIBILITY

NAS Investment Solutions is known nationwide for sponsorship of high-quality DST passive investment property programs with reliable performance.

All of our investment properties offer multiple benefits for investors including;

- Reliable cash flow from day one, paid monthly by direct deposit
- Our DST-structured investments are an excellent estate tax planning tool
- The “In-Place” loan is non-recourse – no investor qualification required
- Management-free ownership
- Ability to invest in larger assets on a fractional basis
- Self-directed IRA suitable

## 1031 EXCHANGE

- All Properties qualify for 1031 Exchange
- We are committed to providing investors with timely and important guidance regarding IRS 1031 Exchange Rules
- Certainty of Closing
- Legal Tax Opinion Letter provided



Single Tenant Industrial Office  
Syracuse, NY  
Acquired May 2019

# RECENT ACQUISITIONS

## It's All About Quality



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Single Tenant Industrial Office  
Springdale, AR | Acquired Feb 2019



Single Tenant Retail  
Burlington, VT | Acquired Jan 2020



Single Tenant Industrial Office  
Skaneateles, NY | Acquired May 2022



Single Tenant Industrial Office  
N. Little Rock, AR | Closing Jun 2021



Single Tenant Industrial Office  
Bentonville, AR | Acquired Dec. 2018



Single Tenant Industrial Office  
South Bend, IN | Acquired Dec. 2021



Single Tenant Retail  
Burbank, IL | Acquired Mar 2020



Single Tenant Industrial Office  
Springdale, AR | Acquired Nov 2019



Single Tenant Industrial Office  
North Syracuse, NY | Acquired May 2019

# Comments from Members of Our Client Family

“Karen and the NASIS team are fully committed to each property that is acquired for client investment in ways few other companies are. Not only do the principals stand shoulder to shoulder with clients as an investor, but as property managers they assume management responsibility for the property during the life of investment. They can do this with confidence because of their expertise at both ends of the real estate spectrum.”

Howard Simon | West Los Angeles, CA

“The Chartwell Investor Committee highly recommends Karen Kennedy and her team to any investor who wants a trusted partner that treats your investment like their own.”

Paul Balas | Engelwood, CO

“My family started investing with Karen Kennedy's trusted advice years ago, and now I continue doing so with her and NAS. They have helped us with property re-investments, and have managed most all of the properties we have invested in. I am delighted NAS is now offering their own investments, as I trust Karen's instinct implicitly.”

Stacey Sobel | San Francisco, CA



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“I was in a property investment that was poorly managed. In 2011 NAS took over and brought the property back to an A+ condition, a 98% occupancy and positive cash flow. We sold the property with a SUBSTANTIAL profit. Consequently, as an investor, I feel secure knowing that the properties acquired by NAS Investment Solutions will be managed by the same NAS management team I have grown to trust.”

Judy Bacich | Lincoln, CA

“I've been privileged to not only to know first-hand how NASIS' astute underwriting acumen, during the acquisition process, delivers a fundamentally strong property investment, but also how their management experience and expertise continues to deliver during the entire investment cycle.”

Donna Stevens | Newport Beach, CA

“As a longtime client of NAS, I am very gratified that Karen and her team are now offering investment opportunities. They have proven to be a top-quality company and have managed properties through numerous market trends. They know the critical property and market fundamentals to look for when acquiring a property and they have the expertise to optimize property performance over the lifetime of the investment.”

Mark Williams | Santa Barbara, CA

“I have been a commercial broker for 44 years and I hold a real estate broker's license. As such, I am uniquely qualified to compare the performance of NAS to numerous entities of a similar nature that I have depended upon in my real estate career. I would place NAS at the top of such a comparative list.”

Larry Meleski | Flushing, MI

# INVESTMENT PROPERTY MANAGEMENT TRACK RECORD



SINCE 2008 Updated 3.2.2022

All NAS Investment Solutions properties are managed by National Asset Services (NAS), one of the nation's leading commercial real estate companies. NAS has a solid track record of nationwide investment property management. Learn more at [nasassets.com](http://nasassets.com).

CLIENTS SERVED

2,568

TOTAL CASH DISTRIBUTIONS DELIVERED

\$ 595.716 Million<sup>1</sup>

ASSETS SOLD

73

PROPERTIES

177

VALUE OF MANAGED PORTFOLIO

\$ 3.305 BILLION<sup>2</sup>

STATES

30

NATIONWIDE MANAGEMENT PORTFOLIO  
S.F. GROSS LEASABLE AREA

24.5 MILLION<sup>3</sup>

ASSETS  
REFINANCED

21

<sup>1</sup>Total cash distributions delivered since 2008 is \$595,716,674.

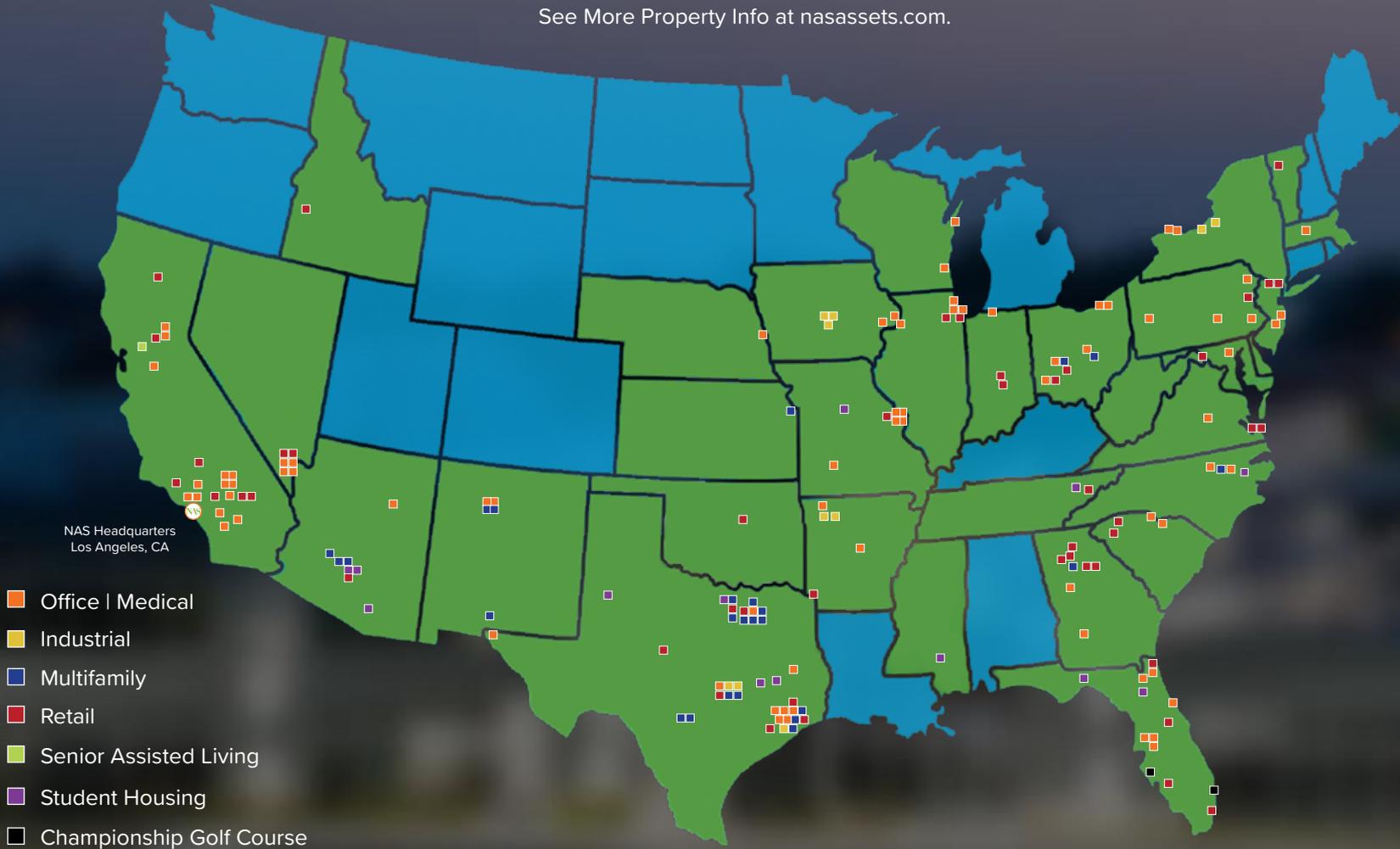
<sup>2</sup>Total value of investment property management portfolio since 2008 is \$3,305,335,948.

<sup>3</sup>Total GLA managed since 2008 is 24,500,000 s.f., plus management of two championship golf courses.

# NAS MANAGED PROPERTIES SINCE 2008



See More Property Info at [nasassets.com](http://nasassets.com).



NAS Headquarters  
Los Angeles, CA

- Office | Medical
- Industrial
- Multifamily
- Retail
- Senior Assisted Living
- Student Housing
- Championship Golf Course

# Experience with Proven Performance



**Carol Scott, CSM**  
Managing Director

- 32 years in property and asset management
- Expertise in onsite operations, marketing, leasing, development, construction and strategic planning
- Former head of lease and property administration for major publicly traded retailer
- Received Certified Shopping Center Manager Designation (CSM) from ICSC in 1990

**Oliver Calza, CPA**  
Chief Financial Officer

- 25 years in finance and accounting industry
- 10 years public accounting experience
- Former VP Finance at Time Warner Cable
- Former Controller in commercial construction industry
- Expertise in investor relations



**Karen E. Kennedy, CRX, CSM**  
President & Founder

Recognizing the growing demand for open, honest and transparent asset management, Karen E. Kennedy, quickly transformed NAS from its beginnings in 2008, into one of the Nation's most respected, full service commercial real estate companies with portfolio of over a \$3.3 billion of 176 properties in 30 states.

Karen is the former Chief Operating Officer and Chief Portfolio Officer for SCI RealEstate Investments where, in addition to overseeing daily company operations, she was responsible for the asset management supervision and investor relations for a co-ownership portfolio worth over \$1.8 Billion and consisting of 66 class-A, multifamily, student housing, retail and office properties comprising over 13 million square feet in 16

Recognized as one of the Nation's Women of Influence for 2021 by GlobeSt. Real Estate Forum, Karen has been active in all phases of asset and project management for more than 30 years, and has extensive experience directing the management of properties on a national basis. Karen has developed and managed properties on behalf of a variety of asset management firms including The Festival Companies, The Patrician Group, The Meadows Group, G/K Development and Kesco. Additionally, Karen has direct experience in leasing, project management, construction, and the development of commercial and retail properties.

Karen is a cabinet member of the Los Angeles Chapter of Jewish National Fund's Real Estate Division as well as a cabinet member of the Jewish Federation Real Estate and Construction Network. JNF is dedicated to giving all generations of Jewish people a unique voice in building a prosperous future for the land of Israel and its people.



# Experience with Proven Performance

## Adi Peery, CSM Vice President Portfolio Services

- 30 years in property and asset management
- Expertise in all asset classes, specializing in retail and office. Experienced in lease negotiations and financial reporting
- Former manager, \$350 MM commercial portfolio  
Earned ICSC Certified Shopping Center Manager designation in 2014



## Shirlee J. Kingsley, CPM Vice President

- 36 years in asset management
- Expertise in developmental phase government, lender and community relations
- Former VP, Caruso Affiliated, managed 6 award winning retail resorts.
- Named to the list of top 100 retail center managers in the U. S. by ICSC



## Roxanne Acree Asset Transactions Manager

- 5 years experience in real estate industry
- At NAS, coordinated transactions of more than 25 property sales, refinances, and purchases
- Responsible for the ongoing management of real estate transaction activities for properties within the existing NAS Management Portfolio, as well as new property acquisitions through NAS Investment Solutions

## JW Robison, CMD Marketing Director

- 25 years in commercial real estate marketing
- Expertise in strategic marketing, technology adaptation and branding
- Former VP, Marketing, Westfield Corp., Jacobs Group and SCI Real Estate Investments



## Lily Castellanos Office Manager, Accounting Specialist

- Over 13 years experience of administrative assistance roles in the real estate field industry.
- Former Administrative Assistant to the President of Pacific Properties Realty.



## Camila Sanchez Portfolio Manager

- Former Assistant Property Manager for Worchell Properties in Los Angeles
- Administrator at Amherst Exchange Corporation in Santa Barbara managing all aspects related to 1031 Like-Kind Exchanges.
- Fluent in Spanish



“When it Comes to  
Investing Your  
Hard-Earned Money,  
We Have Your Back.”

KAREN E. KENNEDY, CRX, CSM  
PRESIDENT & FOUNDER

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